

CONTRACT



WESH
1021 N. Wymore Rd.
Winter Park, FL 32789
(407)645-2222

www.wesh.com

And:

Crossroads Media
66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

Contract / Revision	Alt Order #
952750 /	07904687
Product	
AMERICAN CROSSROADS	
Contract Dates	Estimate #
09/19/12 - 09/27/12	1017
Advertiser	Original Date / Revision
American Crossroads - Issue	09/18/12 / 09/18/12
Billing Cycle	Billing Calendar
EOM/EOC	Broadcast
Station	Account Executive
WESH	Fran Berg
Special Handling	
Demographic	
Adults 35+	
IDB#	Advertiser Code
	11
Product Code	
	27
Agency Ref	Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
N 1	WESH	09/19/12	09/21/12	M-F Early Sunrise	5:00-6:00 AM		:30			NM	2	\$1,000.00
	Class of Time - Fixed Non Pre-emptible											
	Start Date	End Date	Weekdays	Spots/Week								
	Week: 09/17/12	09/23/12	--1-1--	2								
N 2	WESH	09/25/12	09/27/12	M-F Early Sunrise	5:00-6:00 AM		:30			NM	2	\$1,000.00
	Class of Time - Fixed Non Pre-emptible											
	Start Date	End Date	Weekdays	Spots/Week								
	Week: 09/24/12	09/30/12	-1-1---	2								
N 3	WESH	09/24/12	09/26/12	M-F Sunrise @6AM	6:00-7:00 AM		:30			NM	2	\$2,400.00
	Class of Time - Pre-emptible with notice											
	Start Date	End Date	Weekdays	Spots/Week								
	Week: 09/24/12	09/30/12	1-1----	2								
N 4	WESH	09/19/12	09/21/12	NBC Today Show	7:00-9:00 AM		:30			NM	2	\$3,600.00
	Class of Time - Pre-emptible with notice											
	Start Date	End Date	Weekdays	Spots/Week								
	Week: 09/17/12	09/23/12	--1-1--	2								
N 5	WESH	09/25/12	09/27/12	NBC Today Show	7:00-9:00 AM		:30			NM	2	\$3,600.00
	Class of Time - Pre-emptible with notice											
	Start Date	End Date	Weekdays	Spots/Week								
	Week: 09/24/12	09/30/12	-1-1---	2								
N 6	WESH	09/20/12	09/20/12	Regis & Kelly 9-10 AM	9:00-10:00 AM		:30			NM	1	\$1,000.00
	Class of Time - Fixed Non Pre-emptible											
	Start Date	End Date	Weekdays	Spots/Week								
	Week: 09/17/12	09/23/12	---T---	1								
N 7	WESH	09/24/12	09/26/12	Regis & Kelly 9-10 AM	9:00-10:00 AM		:30			NM	2	\$2,000.00
	Class of Time - Fixed Non Pre-emptible											
	Start Date	End Date	Weekdays	Spots/Week								
	Week: 09/24/12	09/30/12	1-1----	2								
N 8	WESH	09/19/12	09/21/12	NBC Today Show II	10AM-11AM		:30			NM	2	\$1,800.00
	Class of Time - Pre-emptible with notice											
	Start Date	End Date	Weekdays	Spots/Week								

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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952750 /	07904687
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09/19/12 - 09/27/12	AMERICAN CROSSRO/1017
Advertiser	Original Date / Revision
American Crossroads - Is	09/18/12 / 09/18/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	--1-1--								
N 9	WESH	09/25/12	09/27/12	NBC Today Show II	10AM-11AM		:30			NM	2	\$1,800.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/24/12	09/30/12	-1-1---								
N 10	WESH	09/24/12	09/26/12	NBC Today Show III	11AM-12PM/10-11.		:30			NM	2	\$1,500.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/24/12	09/30/12	1-1----								
N 11	WESH	09/20/12	09/20/12	Days of Our Lives	1:00-2:00 PM		:30			NM	1	\$800.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	---T---								
N 12	WESH	09/24/12	09/26/12	Days of Our Lives	1:00-2:00 PM		:30			NM	2	\$1,600.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/24/12	09/30/12	1-1----								
N 13	WESH	09/19/12	09/21/12	KATIE COURIC DAY	2-3PM		:30			NM	2	\$600.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	--1-1--								
N 14	WESH	09/25/12	09/27/12	KATIE COURIC DAY	2-3PM		:30			NM	2	\$600.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/24/12	09/30/12	-1-1---								
N 15	WESH	09/20/12	09/20/12	M-F 3-4 PM	3:00-4:00 PM		:30			NM	1	\$600.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	---T---								
N 16	WESH	09/24/12	09/26/12	M-F 3-4 PM	3:00-4:00 PM		:30			NM	2	\$1,200.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/24/12	09/30/12	1-1----								
N 17	WESH	09/19/12	09/21/12	M-F 4-5 PM NEWS	M-F 4-5 PM		:30			NM	2	\$2,400.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	--1-1--								
N 18	WESH	09/25/12	09/27/12	M-F 4-5 PM NEWS	M-F 4-5 PM		:30			NM	2	\$2,400.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/24/12	09/30/12	-1-1---								
N 19	WESH	09/20/12	09/20/12	M-F 5-6 PM ROT	5:00-6:00 PM		:30			NM	1	\$1,600.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	---T---								
N 20	WESH	09/24/12	09/26/12	M-F 5-6 PM ROT	5:00-6:00 PM		:30			NM	2	\$3,200.00
		Class of Time - Fixed Non Pre-emptible										

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09/19/12 - 09/27/12	AMERICAN CROSSROAD	1017

<u>Advertiser</u>	<u>Original Date / Revision</u>
American Crossroads - Is	09/18/12 / 09/18/12

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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	-----S				1	\$550.00			
N 33	WESH	09/23/12	09/23/12	NBC Sunday Today	8:00-9:00 AM	9-11/	:30			NM	1	\$2,200.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	-----S				1	\$2,200.00			
N 34	WESH	09/23/12	09/23/12	SA/SU 6-6:30 PM	SA/SU	5:58-6:30 P	:30			NM	1	\$1,800.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	-----S				1	\$1,800.00			
N 35	WESH	09/23/12	09/23/12	NFL	8:00PM	-conclusion	:30			NM	1	\$15,000.00
		Class of Time - Fixed Non Pre-emptible										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	-----S				1	\$15,000.00			
N 36	WESH	09/19/12	09/19/12	NBC Prime VOICE	8:00-9:00 PM		:30			NM	1	\$2,800.00
		Class of Time - Pre-emptible with notice										
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>								
		Week: 09/17/12	09/23/12	--W----				1	\$2,800.00			

Totals

58 \$102,000.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/27/12	58	\$102,000.00	\$86,700.00
Totals	58	\$102,000.00	\$86,700.00

Signature: _____ **Date:** _____

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